



CROWN POINT
community
foundation™

Giving Together

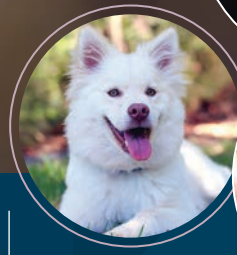
NOVEMBER 2021 | VOLUME 21, ISSUE 3

\$2.5 MILLION DOLLAR MATCHING CHALLENGE



GIVE TODAY...
Greater **IMPACT**
TOMORROW

**HURRY,
THE MATCH
IS ALMOST
COMPLETE!**



WOMEN'S GIVING CIRCLE

CONTINUED TRADITION OF
COMMUNITY & CHARITY

OPEN HEARTS THERAPEUTIC RIDING CENTER

> CONNECTING CHILDREN &
ADULTS WITH DISABILITIES
WITH HORSES

5 QUESTIONS WITH CPCF BOARD MEMBER

> JOHN BARNEY

LETTER FROM THE PRESIDENT



MARY B. NIELSEN
PRESIDENT

DO ALL THE GOOD YOU CAN,
BY ALL THE MEANS YOU CAN,
IN ALL THE WAYS YOU CAN,
IN ALL THE PLACES YOU CAN,
AT ALL THE TIMES YOU CAN,
AS LONG AS EVER YOU CAN.

JOHN WESLEY
ENGLISH CLERGYMAN,
THEOLOGIAN, AND EVANGELIST

As another year is quickly coming to a close, the words from the great hymn writer John Wesley profoundly resonates with the common mission of every community foundation... to enhance the quality of life today and for generations to come.

For over 30 years, the Crown Point Community Foundation has carried out this broad mission by facilitating charitable giving, initiating responses to targeted needs, and building permanent named endowment funds to support a variety of nonprofit organizations both in our local communities and beyond through grants and special projects.

Pages 6-9 highlight our 30 years of giving back to the community celebrated during our 30th anniversary event this past September.

Because of the generosity of many individuals, families, and businesses, the CPCF currently administers over 360 funds and distributes over one million dollars in impactful grants and scholarships benefiting our residents every year!

One of the families that has been very supportive of the work of the Foundation is Dean and Barbara White. They epitomize the words of John Wesley, doing good in our communities throughout their lifetime, and now through their legacy of the Dean and Barbara White Family Foundation.

Last November we announced a special **\$2.5 million-dollar Matching Challenge** made available by the generosity of the Dean and Barbara White Family Foundation. The community responded and as of October 31, 2021 we have raised almost \$2 million dollars in matching donations!

Help us complete the match! With just over **\$535,000 remaining in matching dollars**, we ask you to remember the Foundation in your year-end giving plans.

See pages 12-13 to learn how your donation can be doubled, making this the perfect time of year to double your impact and support the efforts of the Crown Point Community Foundation.

Whether it be in the form of cash or check, online donation by credit card, an IRA distribution, or appreciated stocks or securities, your gift will support the work of the Foundation today and for generations to come.

On behalf of our Board of Directors and staff, we thank you for your continued support and partnership! We wish you and yours a wonderful and safe holiday season!

MARY B. NIELSEN



NOVEMBER 2021
VOLUME 21, ISSUE 3

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CONTRIBUTING WRITER

JOHN BARNEY

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Champion. Support. Connect.



Excellence. Accountability. Impact.™

Every effort is made to accurately list our contributors. If a name has been inadvertently omitted from the newsletter, we apologize.



AFTER THIRTY YEARS OF MANAGING GIFTS FROM GENEROUS DONORS FOR GROWTH AND SUSTAINABILITY, THE CPCF IS NOW ABLE TO GRANT OVER \$1,000,000 EVERY YEAR BACK TO LOCAL RECIPIENTS. CROWN POINT IS BLESSED TO HAVE ONE OF ONLY 700 COMMUNITY FOUNDATIONS IN THE ENTIRE COUNTRY!



GREG FORSYTHE
CPCF BOARD MEMBER



ON THE COVER
GIVE TODAY...
GREATER IMPACT
TOMORROW
MATCHING CHALLENGE



MY LIFE IS MORE ENRICHED BY SPENDING TIME WITH THE STUDENTS AND THE HORSES.

CINDY FERRINI
OPEN HEARTS THERAPEUTIC RIDING CENTER VOLUNTEER



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Scan QR Code to Give Online Today:
thecpcf.org/donate.html

CPCF GRANTS AT WORK

Open Hearts Therapeutic Riding Center



PHOTOS: (CLOCKWISE FROM LEFT) OPEN HEARTS STUDENT EHSAN RAJA WITH VOLUNTEERS / OPEN HEARTS STUDENT EMMA SCHEERINGA WITH VOLUNTEERS / OPEN HEARTS STUDENT CHARLIE BAKER WITH VOLUNTEERS / GROUP IMAGE (FROM LEFT TO RIGHT) EMMA SCHEERINGA, STUDENT; JOHNATHON WENDEL, VOLUNTEER; JESSICKA KNIGHT, VOLUNTEER; TAMMY BILGRI, VOLUNTEER; EHSAN RAJA, STUDENT; MIKE TEMPLEMAN, VOLUNTEER; ELIZA MORGAN, VOLUNTEER; LINDA WENDEL, VOLUNTEER COORDINATOR; MARY NIELSEN, CROWN POINT COMMUNITY FOUNDATION PRESIDENT; DEAN JONES, CPCF BOARD MEMBER; KARI COFFER, OPEN HEARTS INSTRUCTOR; DARRYL MILLER, CPCF BOARD MEMBER; JOHN MANIS, CPCF BOARD MEMBER; LIZ DORN, VOLUNTEER; DEBBIE OBORN, OPEN HEARTS BOARD PRESIDENT; CHARLIE BAKER, STUDENT; ANGIE ZAMUDIO, VOLUNTEER; TOM PETROSKEY, VOLUNTEER AND CINDY FERRINI, VOLUNTEER.

With your help, students have the opportunity to form a unique bond.

The Crown Point Community Foundation awarded a \$6,088 grant to Open Hearts Therapeutic Riding Center. Open Hearts connects children and adults with disabilities with horses through equine-assisted activities. The program runs two eight-week sessions from May to September and serves 24 students. The program is run by trained volunteers and a certified riding instructor.

Equine Therapy has been known to increase confidence, trust, emotional awareness, social skills, impulse control, problem solving skills, and empathy. The Open Hearts program is very interactive for the students. Students groom and tack the horses, ride them, and feed them a treat. This creates a bond between the student and their horse. Each student rides the same horse for the entirety of the program.

"My Emma is a spirited 9-year-old who was diagnosed with sensory processing disorder, language impairment, ADD and has been in

therapies since birth for physical and developmental delays," said Wendy Scheeringa, whose daughter participates in the program. "These beautiful horses have changed my daughter's life with the help of this amazing group."

The grant from the CPCF helped to purchase safety equipment and to pay veterinarian fees and other expenses.

For more information about the Open Hearts Therapeutic Riding Center, please visit open-hearts-therapeutic-riding-center.business.site.

WE DID NOT KNOW IF WE WOULD BE ABLE TO CARRY ON AFTER A TOUGH YEAR OF COVID. THANKS TO YOUR AMAZING FOUNDATION WE ARE ABLE TO CONTINUE AND IMPROVE OUR PROGRAM! WE ARE EXTREMELY GRATEFUL FOR THIS GRANT FROM THE CPCF.



DEBBIE OBORN
PRESIDENT
OPEN HEARTS THERAPEUTIC RIDING CENTER

COMMUNITY GRANTS

THE CPCF AWARDED \$146,922.43 IN UNRESTRICTED COMMUNITY GRANTS IN THE SEPTEMBER CYCLE.

Animal Related - \$4,892.50

Humane Indiana - \$4,892.50

Create a separate area for the unique needs of infant foster animals in Humane Indiana care.

Education - \$4,000.00

Crown Point Community Library - match up to \$4,000

Capital funds needed to purchase a mobile kitchen cart for programming for all ages.

Community Improvement - \$6,500.00

Winfield Community Foundation - \$1,500

Purchase Christmas Tree lights for decorating the town for the holidays.

Winfield Township - match up to \$5,000

Supply and replace picnic tables in two parks in Winfield.

Housing, Shelter - \$50,680.00

Mommy's Haven - \$7,000

Assist pregnant women seeking parenting options by providing physical, emotional and spiritual support during and after pregnancy.

SAFE Coalition for Human Rights - \$43,680

To provide women security and essential services for Ashley's House Women's Residence.

Human Services - \$15,945.93

Campagna Academy - \$1,945.93

Train 300 people annually in CPR/AED/First Aid.

Dunes Dog Training Club, Inc. - \$4,500

Help support the Pets N Vets Program for U.S. Military Veterans returning with PTSD and/or Traumatic Brain Injury.

Opportunity Enterprises - \$2,500

Purchase indoor and outdoor recreation equipment for individuals with disabilities utilizing respite care services.

The Indiana Chapter of ALS Association - \$2,000

Access to Durable Medical Equipment (DME) and related resources for persons with ALS.

Wabash Center - match up to \$5,000

Social skills training and experience for adults with disabilities.

Public Safety - \$11,104.00

Lake County Sheriff Department - \$11,104

Fund a Project Lifesaver program to locate at-risk people who may wander.

Recreation - \$4,000.00

Knights of Columbus/St Elizabeth Ann Seton 7473 - \$4,000

Purchase bike repair parts to refurbish bikes for families in need.

Religion - \$8,500.00

Christ Presbyterian Church - match up to \$4,000

Painting and protecting the infrastructure of the church building.

First Presbyterian Church of Crown Point - match up to \$2,500

Help provide funding for the revamping and upgrading of the electrical control board for projection of worship information and hearing enhancement headphones for elderly congregants.

Wheelchair Ramp Ministry/St. Michael Church - \$2,000

Funds to purchase used aluminum wheelchair ramps, which will be installed for South Lake County residents.

Youth Development - \$41,300.00

Best Buddies - \$2,000

Support the existing five Best Buddies school chapters in Crown Point.

Boys and Girls Clubs of Greater NWI - match up to \$7,500

Playground structure for Cedar Lake club.

Girls on the Run of NWI - \$5,000

Provide financial assistance to girls in South Lake County so they can be inspired to be joyful, healthy and confident through social-emotional learning and physical activity.

Lake Region Christian Assembly - match up to \$8,000

Improve operations in and around animal experiences.

Youth for Christ of NWI/South Pointe chapter - \$18,800

Help preteens and teens who attend Hanover Central High School and Hanover Central Middle School make good choices, establish a solid foundation, and positively impact their school and community by combining healthy relationships with creative programs.

DISTRIBUTIONS FROM UNRESTRICTED COMMUNITY
ENDOWMENT FUNDS PROVIDE GRANTS TO NONPROFIT
ORGANIZATIONS TO ADDRESS THE BROAD
NEEDS WITHIN OUR SOUTH LAKE COUNTY
SERVICE AREA OF CROWN POINT,
CEDAR LAKE, LOWELL AND WINFIELD.

MARY B. NIELSEN
CPCF PRESIDENT

CELEBRATING

30
YEARS
1990 - 2020



PHOTOS: (CLOCKWISE FROM TOP LEFT) ATTENDEES ENJOY DELICIOUS FOOD / CROWN POINT COMMUNITY FOUNDATION'S PRESIDENT AND BOARD MEMBERS DRAW ATTENDEE NAMES TO AWARD A \$5,000 GRANT TO A LOCAL NONPROFIT OF THEIR CHOICE. PICTURED FROM LEFT TO RIGHT: CPCF BOARD MEMBER DEAN JONES, CRAWPUPIES BAND MEMBER, CPCF BOARD MEMBERS DARRYL MILLER, CYNDI WALSH, JOHN MANIS, MARILYN KAPER AND CPCF PRESIDENT MARY NIELSEN / CPCF BOARD MEMBER GREG FORSYTHE WITH COCOMELON / RYAN ELINKOWSKI WITH HIS DAUGHTERS / SPIDER-MAN AND ELSA WITH A YOUNG FAN / CPCF BOARD MEMBER DAN DUNCAN WITH JULIE WENDORF / CPCF FINANCIAL BUSINESS & DATA MANAGER GAIL ANDRE / CPCF BOARD MEMBER JOHN MANIS HANDING CPCF PRESIDENT MARY NIELSEN A BALLOT FOR THE \$5,000 GRANT DRAWING.

The Crown Point Community Foundation has spent 30 years making a difference in South Lake County. At our 30th Anniversary Celebration Event, we continued this tradition of giving to the community by awarding \$30,000 in grants to area nonprofits.

The event, which also featured food trucks, a video presentation, face painting, colorful characters such as Spider-Man, Cocomelon, Baby Shark and Elsa, and live music by the Crawpuppies, ended with a special presentation. Six members from the audience who entered their names in a drawing were chosen to award a \$5,000 grant to a local nonprofit of their choice.

"We were so thankful to finally get to celebrate this wonderful milestone with our community partners and friends," said CPCF Chairman Chrisanne Christ. "We had a warm summer day and amazing music by The Crawpuppies, but it was reconnecting with others that truly made it a special event. The cherry on top was seeing the excitement from our six \$5,000 winners!"

One of the audience members who was selected to award a grant

was Crawpuppies drummer, Chris Karp. He chose the Boys & Girls Clubs of Greater Northwest Indiana - Cedar Lake.

"I chose the Boys and Girls Club because they are trying to bring up upstanding kids with goals and values," Karp said. "Something I feel the world and our community could benefit from."

Audience member Vicky Klein selected the Community Help Network, Inc. - Buddy Bag Program as her grant recipient. "Studies have shown that many children on the free or reduced lunch program go hungry on the weekend," Klein said. "Buddy Bags supplies these children with food for the weekend. It's sad to think of children in our country going hungry."

For his nonprofit grant winner, Jim Brix chose Dunes Dog Training



PHOTOS: (CLOCKWISE FROM TOP LEFT) GREYSEN WILLIAMS WITH TALENTED FACE PAINTER / ATTENDEES WAIT IN LINE FOR A UNIQUE BALLOON CREATION / DR. JERRY & TRISH ALLEE ENTER THE \$5,000 GRANT DRAWING / \$5,000 GRANT RECIPIENT - BOYS & GIRLS CLUBS OF NWI. FROM LEFT TO RIGHT: DAN WELCH, CEDAR LAKE CLUB DIRECTOR; CHRIS KARP; MARY NIELSEN, CPCF PRESIDENT; MEMBERS OF THE CEDAR LAKE BOYS AND GIRLS CLUB / MARY NIELSEN, CPCF PRESIDENT (LEFT) CELEBRATES WITH CRAWPUPIES DRUMMER, CHRIS KARP (RIGHT) AFTER HIS NAME WAS DRAWN TO GRANT A LOCAL NONPROFIT A \$5,000 GRANT / LOCAL RESIDENTS ENJOYING THE LIVE MUSIC AND FOOD AT THE 30TH CPCF'S ANNIVERSARY EVENT.

Club, Inc. - Pets N Vets Program. "We always need to do whatever we can for our vets," Brix said. "I'm actually aware of the comfort and companionship dogs unconditionally give. Helping vets and rescue dogs is a win-win!"

The other attendees who were chosen to grant awards were Buffy Adams, who awarded her grant to St. Jude House, Inc.; Sharol and Dan Cain, who chose St. Matthias Roman Catholic Church; and an anonymous attendee, who selected Indiana Elite FC as the winner of their \$5,000 grant.

"To say I was overjoyed when my name was called as one of the winners of the CPCF \$5,000 grant giveaway, would be an understatement," said Adams, who is the Director of Development for St. Jude House, Inc. "I thought about all the amazing NWI nonprofits that could put this miracle gift to use. But I know in my heart that donating it to St. Jude House, Inc. will literally save lives! Thank you to the Crown Point Community Foundation for your continued support of our mission."

"St. Matthias Outreach is a wonderful program," said Sharol and

Dan Cain. "It serves over 150 households with food monthly. There is no judgment, no negative stigma, just joyful giving! This grant will allow them to purchase fresh foods as well as personal items for the families! Thank you, CPCF!" The six \$5,000 grants were greatly appreciated by the nonprofits who received them.

"Thank you on behalf of myself and Indiana Elite FC soccer club for the generous grant of \$5,000," said Novi Marojevic, President and Director of Coaching at Indiana Elite FC. "From education programs, scholarships for our players, and overall expansion and opportunities for IEFCE, we continue to provide strong programs within the Crown Point community for our student-athletes. Congratulations to The Crown Point Community Foundation for celebrating 30 years within our beautiful community."

"It is such a blessing to have been chosen as a grant recipient as the CPCF celebrates 30 amazing years," said Jackie Gentry, Pastoral Associate of the St. Matthias Outreach Program. "We are incredibly proud of the joyful outreach we do for the community and the funds given through this generous grant will allow us to





PHOTOS: (CLOCKWISE FROM TOP LEFT) CPCF BOARD MEMBER MARILYN KAPER WITH YOUNG RESIDENTS / \$5,000 GRANT RECIPIENT - DUNES DOG TRAINING CLUB, INC. - PETS N VETS PROGRAM - FROM LEFT TO RIGHT: JOHN JANKO; SONYA MORGAN; MANUEL ALVARADO; JIM BRIX; MARY NIELSEN, CPCF PRESIDENT; JASON COTTON; GREG ELKINS AND ROBERT DENNEY / \$5,000 GRANT RECIPIENT - ST. JUDE HOUSE, INC. - FROM LEFT TO RIGHT: MARY NIELSEN, CPCF PRESIDENT; BUFFY ADAMS, DIRECTOR OF DEVELOPMENT, ST. JUDE HOUSE, INC. AND RYAN ELINKOWSKI, EXECUTIVE DIRECTOR, ST. JUDE HOUSE, INC. / FOOD TRUCKS SERVING REFRESHING TREATS / LOCAL RESIDENTS ENJOY THE DAY WITH BABY SHARK.

CONTINUED FROM PAGE SEVEN

continue to serve those who need a helping hand during a challenging time. It is through the generous spirit of gifts such as this as well as the outpouring of support we receive from our own parish family that continues to motivate our outreach ministry team to serve in a greater way. Thank you to all who made this generous grant possible."

"On behalf of Dunes Dog Training's Pets N Vets Program, we are excited and honored to accept the grant which has been awarded to us during CPCF's 30th Anniversary Celebration at Bulldog Park," said Jan Koutelas, Director of Dunes Dog Training's Pets N Vets Program. "Also, we would like to thank Mr. Jim Brix for nominating us for his charity of choice during this event. Please know that our veterans and their dogs will fully benefit from this grant, helping them to obedience train at 'no cost' to them. Your support is greatly appreciated!"

"Five thousand dollars will be such a blessing to the Buddy Bag Program of Community Help Network, Inc.," said Bonnie J. Meyer, First United Methodist Church's Director of Outreach and Missions. "From our humble beginnings at the Crown Point First United Methodist Church up to today, the Crown Point Community Foundation has been a faithful and much appreciated supporter of Buddy Bags. On behalf of the Buddy Bag

Board Members and the nearly 600 students who benefit from the program, we would like to say thank you."

"The Cedar Lake Boys & Girls Club is extremely grateful for the recent gift of \$5,000 through the Crown Point Community Foundation," said Dan Welch, Cedar Lake Club Director of Boys & Girls Clubs of Greater Northwest Indiana. "To know someone thinks that highly of our efforts within the Cedar Lake and Crown Point communities is very humbling. This gift will go towards impacting the youth of our Club and help us fulfill our mission which includes ensuring our members realize their full potential as productive, responsible and caring citizens."

"We applaud the creative \$5,000 grant raffle opportunity created by our friends at the Crown Point Community Foundation and we celebrate our very own Buffy Adams bringing one of the six grants home to St. Jude House, Inc.," said Ryan Elinkowski, Executive Director at St. Jude House, Inc. "Because all of our programs and services are provided at no cost to our clients and children, this unexpected funding will be put right to work and have meaningful, life-saving impact."

The Crown Point Community Foundation has come a long way since



PHOTOS: (CLOCKWISE FROM TOP LEFT) \$5,000 GRANT RECIPIENT - COMMUNITY HELP NETWORK, INC. - BUDDY BAG PROGRAM - FROM LEFT TO RIGHT: DIAN REYOME, VOLUNTEER; DENNY WOODS, VOLUNTEER; CARRIE MAYDEN, VOLUNTEER; DONNA MOSER, VOLUNTEER; BONNIE J. MEYER, FIRST UNITED METHODIST CHURCH'S DIRECTOR OF OUTREACH AND MISSIONS; VICKIE MILLER, VOLUNTEER, VICKY KLEIN, VOLUNTEER, DARRYL MILLER, CPCF BOARD MEMBER; PAT MILLER; PAULINE STRONG, VOLUNTEER AND GAY BLECH, VOLUNTEER / \$5,000 GRANT RECIPIENT - INDIANA ELITE FC SOCCER CLUB - FROM LEFT TO RIGHT: MARY NIELSEN, CPCF PRESIDENT HOLDS THE GRANT CHECK WITH NOVI MAROJEVIC, PRESIDENT AND DIRECTOR OF COACHING WITH THE INDIANA ELITE FC TEAM MEMBERS AND STUDENTS / RESIDENTS ENJOYING THE EVENT / RESIDENTS HAVING FUN / \$5,000 GRANT RECIPIENT - ST. MATTHIAS CHURCH - FROM LEFT TO RIGHT: FR. JAMES WOZNIAK, PASTOR; DAN & SHAROL CAIN; JACKIE GENTRY, PASTORAL ASSOCIATE; MARY NIELSEN, CPCF PRESIDENT.

Dr. John Birdzell first approached other community members about starting a foundation in 1989. The event was an opportunity for the Foundation and the community to not only celebrate its past, but to look to its future.

"It was awesome to see the community come out to and join us to celebrate our 30 +1 anniversary at Bulldog Park," said CPCF Board Member Michael Dexter. "The music, food and refreshments just added to a beautiful day and a great celebration. Being involved as the Chair of the Investment Committee and also a part of the Grant Committee, I see all the hard work that goes into helping the Foundation grow, but more importantly, seeing all the gifts that help those in need with grants and scholarships benefiting those in our community. It's an honor to be a part of this special organization, and the CPCF is blessed to have a great group of ladies in the office that plan events like these and keep everything operating so smoothly. I'm excited about the CPCF and what the future looks like for Crown Point, and our surrounding area!"

"Not everyone takes the trouble to break their schedule and find time to attend events," said CPCF Board Member Marilyn Kaper. "When they do, it means that you are very important to them and that they want to be a part of your excitement, celebration and share in the happiness.

The CPCF's 30th Anniversary is no exception. Those in attendance are greatly appreciated for being a part of our continued story! The icing was being able to give away grant money. That shows our commitment to our communities."

"It was really powerful to watch people from the community win the raffle allowing them the opportunity to gift a sizable amount of money to the charity of their choice," said CPCF Board Member Cyndi Walsh. "The level of excitement was contagious."

"We would like to thank all of the community members who came out to celebrate this special day with us, as well as all of the Board Members and CPCF staff, past and present, who helped to make this possible," said Mary Nielsen, President of the Crown Point Community Foundation.

"Your generosity continues to help make a difference in our communities. Here's to the next thirty years!"



MEMORIALS

AUGUST 1, 2021 - OCTOBER 31, 2021

Judy Abraham

Patricia Huber

Al Braccolino

Andrew Kyres
Meals on Wheels
of Northwest Indiana, Inc.

Carol Brown

Joe & Barb Kacmar

Wilbert E. Buth

Eugene & Linda Matzat

Anna Claussen

Alda Vellutini

Daniel Doherty

Raymond & Donna Doherty

Patrick Doherty

Raymond & Donna Doherty

Ron Eisenhauer

Dan & Vicky Klein

Sue Elinkowski

Matt & Sandy Bapple
Jeffrey & Diane Reimer

Janet R. Foresman

Merlin Foresman

Jim & Marge Forsythe

Barry & Margaret Wood

Dick Garretson

Martha Garretson

JoAnne Haag

Mike & Karen Dexter

Leona M. Hendrickson

Kevin & Susan Brunski

Jean Ann Johnston

Art & Georgette Fairchild
Carol Hennon
John Manis
Joe & Jane Nerney
Marty Wheeler

Lois Kalshan

Joe & Barb Kacmar

James Keilman

Matt & Sandy Bapple

Gloria Laney

Chuck & Darlene Hopp

Ryan Lepak

William & Jocie Lepak

George H. Letz III

Joseph & Lori Amodeo
Donald & Debra Anderson
Dave & Gail Andre
John & Ann Barney
Joan Brasa
Kenneth & Nada Buczek
Carrie Cate-Clements
Mark & Chrisanne Christ
Gordon & Kathy Craig
Gary & Marie Dienes
Peter & Stacy Djukic
Sue Merriam Fronck
Sharon K. Gremel
Robert & Cynthia Gross
Susan Hmurovic
Ronald Kaiser
David & Mardi Katz
Steve & Jan Krysinski
Keith & Mary Nielsen
Steve & Sandy Qualizza
Jeffrey & Diane Reimer
Steven Rud &
Amanda Cunningham-Rud
Bridget Schroeder
James Schultz
Lawrence & Mary Jean Smith
Robert & Norma Jean Tippy
Jamie Uejima
Keith Wolfe

Alec Matalin

James & Carrie Adams
Arley Blair Insurance and Financial
Anthony & Julie Bieszczat
Bikos & Associates, CPA, PC.
Alex & Amy Brown
Lisa Cavanagh
Code Green Landscaping,
Mike Preston

DCMM, Inc.

DMS Industries, Inc.
dba Deny Machine Shop
DP Ditola Insurance Inc.
James & Patricia Fitzpatrick
Patricia Foster
Green Ivy Inc., dba R. Bar & Grill
Gurley Leep
Matthew & Lisa Hanlon
Jeffrey & Diane Howard
Jay Platt DDS PC
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Brad & Sherri Massengil
Suzie Matalin
Matthew Baker, Inc.
Mario & Angela Mills
Alan Monix
Puntillo & Crane Orthodontics, PC,
Anthony Puntillo &
Christopher Crane
Sam & Dancy Radowick
Christopher & Sandra Ray
Donald & Christine Rodda
Roger & Shirley Rodda
Steven & Patty Rodda
William & Michelle Short
Timothy Bianco, Attorney at Law
Michael A. Troxell
William & Carol Urbanowski
Allen Aron & Lynn Van Houten
Your Hometown Animal Hospital, LLC,
Carrie Anderson

Ken McEntire

Helen McEntire

Daniel Patterson

Matt & Sandy Bapple

Jack Pettit

Chip & Karin Pettit
Jessica Albaugh

Sylvia Richardson

Joe & Barb Kacmar

Lawrence Rouge

Terese Rouge

Lawrence "Larry" Saylor

Jerry Caravana
Carpenter Floor Covering Inc.,
The Carpenter Family
Larry & Betty Druckten
Kathy (Thompson) Gjeldum
Rose Mary Hostinsky
Bonita Hunt
Joe & Barb Kacmar
Janet Kaiser
Tom & Kathy Liss
John & Georgina Morrow
Keith & Mary Nielsen
Northview Church
Carol Phillips
Gloria Plesac
Bradley & Tara Rex
Beverly Rhodes
Mary Steele
Gary & Kristin Stratten

William "Bill" Scott

Maxie Scott

Randon Short

Patricia Huber

Bette Stuhmacher

Faye Platt

John Tubbs

Patti Tubbs

Sally Vallino

Rich & Kathy Zondor

William W. VanCleaf

Jerry Caravana
Rich & Linda Svihra

Robert R. VanSlyke Sr

Jeanne VanSlyke-Huddleston

Dominic Vicari

Michael & Lisa Zdanowicz

Cole Viers

Linda & Chelsea Viers

Eugene Wease

Glenn & Margot Clark
Jean Wease

Timothy McClure Webster

Dan & Vicky Klein

Barbara White on her Birthday

Craig White

George & Laura Wild

Joe & Barb Kacmar

Clennetta Wirtz

Thomas Elder & Susan Driscoll Elder

Roland "Bub" Wise

Alda Vellutini

Kathleen Zdanowicz

Patricia Adzia

Leonard & Nancy Anglis

Gamba Ristorante,

Benito & Hilda Gamba

Charles Grelecki

Linda Marie Kinzer

Roger & Mariellen Liggett

Joe & Jane Nerney

Michael & Namiki Sakaleros

Joseph & Dee Samyn

Ernest Sanborn Family

Kathleen Tomko



PHOTOS CLOCKWISE FROM TOP LEFT: YOUTH OF CHRIST CAMPUS LIFE CLUB MEETING WITH HANOVER CENTRAL HIGH SCHOOL AND MIDDLE SCHOOL STUDENTS / YOUTH OF CHRIST CAMPUS LIFE CLUB MEETING / FROM LEFT TO RIGHT: MARY NIELSEN, CROWN POINT COMMUNITY FOUNDATION PRESIDENT; JEREMY MELF, YOUTH FOR CHRIST LAKE COUNTY AREA DIRECTOR AND HANOVER CENTRAL HIGH SCHOOL CAMPUS LIFE DIRECTOR; JESSICA VAN ZYL, YOUTH FOR CHRIST HANOVER CENTRAL MIDDLE SCHOOL CAMPUS LIFE DIRECTOR AND LAKE COUNTY MISSION ADVANCEMENT ASSOCIATE AND BECKY WILBURN, YOUTH FOR CHRIST CHICAGO & NW INDIANA, DIRECTOR OF DEVELOPMENT & MISSION ADVANCEMENT.

With your help, students at Hanover schools were given a strong foundation.

The Crown Point Community Foundation awarded an \$18,800 grant to South Pointe Youth for Christ. Youth for Christ used the funds to reach out to preteens and teens who attend Hanover Central High School and Hanover Central Middle School to help them to make good choices, establish a solid foundation and positively impact their school and community by combining healthy relationships with creative programs.

"We are extremely humbled to partner with the CPCF to impact the lives of at-risk youth in the Lake County community," said Jeremy Melf, Youth For Christ Lake County Area Director and Hanover Central High School Campus Life Director. "As mental health issues are on the rise among young people, this grant enables YFC to reach many more kids in our backyard through mentoring relationships with Christ-following adults. Statistics show that mentorship can make a huge difference in a young person's life."

For more information about Youth For Christ & Campus Life, please contact Jessica Van Zyl, Youth For Christ's Hanover Central Middle School Campus Life Director and Lake County Mission Advancement Associate at jvanzyl@yfcchicago.org or visit YFC's website at www.yfcchicago.org.



GIVE TODAY... Greater IMPACT TOMORROW

MATCHING CHALLENGE



\$2.5 MILLION DOLLAR MATCHING OPPORTUNITY

Your donation can go even further during our Matching Challenge. Every dollar you donate will be doubled, making this the perfect time of year to double your impact and support the efforts of the Crown Point Community Foundation.

Announced just one year ago, the generous **\$2.5 million dollar MATCHING CHALLENGE** made possible by the Dean and Barbara White Family Foundation is almost 80% complete! This \$1 for \$1 matching challenge provides donors the opportunity to grow endowed funds of their choice and to increase operating endowment funds to cover the operating costs of the Crown Point Community Foundation.

"We have been amazed by the outpouring of generosity from the community because of this matching program," said Mary Nielsen, CPCF President. "Mr. and Mrs. White loved this community, and through their Foundation continue to give back. Join them in keeping our community strong by making a donation today," she continued.

Make A Gift Today

Every dollar raised will double your impact in supporting our mission of enriching the quality of life in South Lake County, now and for generations to come!

Choose to Give to an Existing Fund or Establish a New Fund.

Eligible gifts include: Cash, Checks, Credit Cards, Stock Transfers, and Retirement Assets. For questions, contact the CPCF at info@thecpcf.org or call 219-662-7252.



Scan QR Code to
Give Online Today:
thecpcf.org/donate.html

\$1 FOR \$1 MATCHING OPPORTUNITIES

OPTION A

BUILD OPERATING

For Gifts to Any Operating Fund
100% of Match - to Endowed Operating Funds

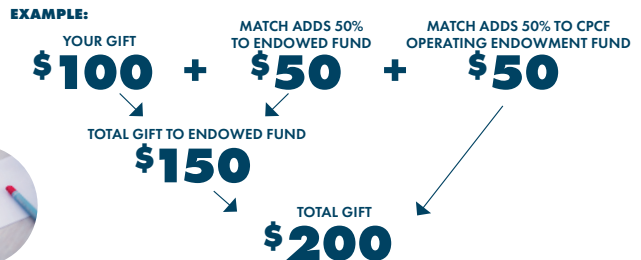


OPTION B

BUILD OTHER FUNDS + OPERATING

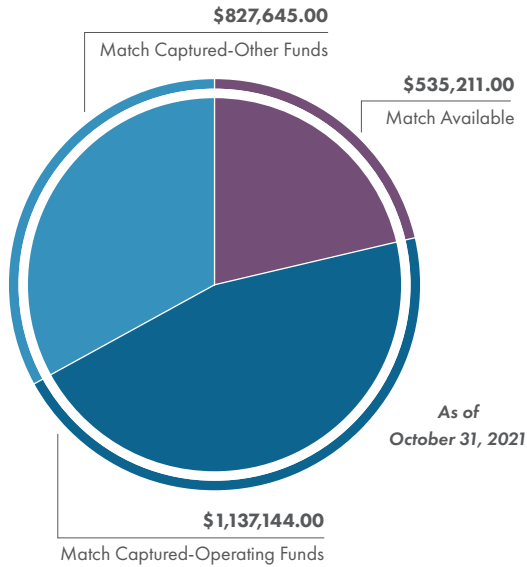
For Gifts to other Endowment Fund Types – including: Unrestricted, Designated, Donor Advised, Scholarship, Field of Interest, and Agency Funds.

50% of Match – to other Endowment Fund
50% of Match – to CPCF Operating Endowment Fund



\$2.5 MILLION DOLLAR MATCHING OPPORTUNITY

ONLY \$535,211.00 AVAILABLE TO MATCH



This Matching Challenge is available until funding has been exhausted.

WAYS TO GIVE...FOR TODAY AND TOMORROW

- 1. Cash** - Cash donations can be made by mail, dropping off at our office, or online.
- 2. Stocks or Securities** - The Foundation has the ability to accept gifts of publicly traded stocks.
- 3. IRA Distributions** - Qualified Charitable Distributions can be made directly to the Foundation from your IRA custodian, reducing taxable income regardless of whether you qualify to itemize (Distributions cannot be directed to a Donor Advised Fund).
- 4. Wills and Bequests** - Talk with your attorney and name the Crown Point Community Foundation as a beneficiary of all or a portion of your estate. Please use the following wording - "I give or bequeath to the Crown Point Community Foundation, 115 S. Court St., Crown Point, Indiana % or the sum of \$ of my residuary estate."
- 5. Life Insurance** - You can designate all or a portion of your life insurance policies, potentially saving Indiana inheritance tax and federal estate taxes.



HELP US LEAD, ENGAGE AND ENRICH OUR COMMUNITY



WHY WE GIVE: Centier Bank strives to ensure that the quality of life for all who live and work in our communities is a top priority. Through corporate dollars, volunteerism, and financial education, we consistently aim to make a greater impact in our communities. Centier has preserved hometown banking since 1895, and promises to continue that legacy for generations to come.

MISSION: Indiana's largest private, family-owned bank is a testament to the idea that no matter how large a business grows, it is still possible to provide remarkable service. This comes naturally to Centier associates because of our servant heart culture. We have come to be known for warm, personalized service and relationship-style banking. Centier Bank's commitment to community means neighbors are serving neighbors, working together to create a better way of life today and for future generations.



JDRF Indiana One Walk:
Centier associates had a great group of walkers and volunteers at the JDRF Indiana One Walk in September.

www.centier.com

Member
FDIC



Women's Giving CIRCLE



PHOTOS CLOCKWISE FROM TOP LEFT: WOMEN'S GIVING CIRCLE MEMBERS (STANDING LEFT TO RIGHT): GAIL LARSON; SARA JONES; JENNIFER PRYBYS; JULIE ZASADA. WGC MEMBERS (SITTING LEFT TO RIGHT): LAURA SMALL; CAROL SANDERS AND CPCF BOARD MEMBER CYNDI WALSH / LEFT TO RIGHT: CPCF CHAIRMAN OF THE BOARD CHRISANNE CHRIST AND MONIKA VALENTE / (STANDING LEFT TO RIGHT): KATHY ROESER OF MORGAN STANLEY WEALTH MANAGEMENT; CPCF PRESIDENT MARY NIELSEN AND WGC MEMBER JULIE BIESZCZAT. WGC MEMBERS (SITTING LEFT TO RIGHT): KATHLEEN SMITH AND ANN BARNEY / LEFT TO RIGHT: JUDITH LAZAR AND JUDITH KAleta / LEFT TO RIGHT: DONNA PACE AND SHAROL CAIN / LEFT TO RIGHT: CAROL HIGHSMITH; CPCF PRESIDENT MARY NIELSEN AND DIANE KEMP / LEFT TO RIGHT: MELISSA ANDERSON AND LAUREN MAUK.

This year's annual Women's Giving Circle event continued its tradition of community and charity.

The Women's Giving Circle is a collective giving effort of the Crown Point Community Foundation. The WGC invites all women from the area to gain membership with a \$100 or larger annual donation which can be made throughout the year.

On the second Tuesday in September of each year, members gather to grant money to local charities.

This year, the ladies donated an astonishing \$18,000! They granted \$8,000 at the event. \$2,000 to each charity receiving the most votes. In addition, \$1,000 will be used for a 2022 Women's Giving Circle Scholarship.

Another \$9,000 went to the Unrestricted Community Grantmaking Fund. This Fund provides grants to support community needs and programs three times each year through the grant process at the Foundation.

"The Crown Point Community Library is excited to win a Women's Giving Circle grant to help expand new STEAM backpacks children will be able to check out to experience a hands-on exploration of a new hobby, or discover an inspiration for a future vocation," said Julie Wendorf, Director of the Crown Point Community Library.

"On behalf of Dunes Dog Training Club's Pets N Vets Program, we would like to thank the members of the Women's Circle for honoring our program by helping to support us with a \$2,000 grant," said Jan Koutelas, Director of Dunes Dog Training's Pets N Vets Program.



HELP US LEAD, ENGAGE AND ENRICH OUR COMMUNITY



WHY WE GIVE: Geisen Funeral Home has been a part of the Crown Point community since 1867, when Peter Geisen added undertaking services to his furniture business downtown. We know the importance of providing the best service to our funeral families and to various local charitable organizations and programs. We want to make a difference to help our community flourish, as we have for over 150 years.

MISSION: We are dedicated to providing guidance, options and compassion with the highest level of standards and integrity. We will offer exceptional funeral and cremation services by our professional and caring staff. We will always strive to exceed the expectations of each family we serve.

"This grant will enable us to pay for normal monthly expenses for an entire month, and that is a huge blessing," said Katie Camus, Executive Director at Mommy's Haven. "Thank you to all the incredible women who are part of this group!"

"We have so much gratitude for this \$2,000 grant from the Women's Giving Circle as it will have almost immediate impact in upgrading the Teen Room at St. Jude House, Inc.," said Ryan Elinkowski, Executive Director at St. Jude House, Inc. "Having a dedicated "cool space" of their own, away from the stresses of communal living and being able to complete homework, read or play video games, is crucial in their healing process."

The event, held at The Grand in Crown Point, was sponsored by Kathy Roeser from Morgan Stanley Wealth Management and Jane Lambesis of Federated Hermes.

For more information about joining the Women's Giving Circle, visit www.thecpcf.org.

2021 GRANT RECIPIENTS GRANT AMOUNT: \$2,000 EACH



WOMEN'S GIVING CIRCLE GRANT RECIPIENTS POSE WITH MEMBERS OF THE CROWN POINT COMMUNITY FOUNDATION. PICTURED FROM LEFT TO RIGHT: CPCF PRESIDENT MARY NIELSEN; MELISSA ANDERSON AND LAUREN MAUK FROM MOMMY'S HAVEN; CAROL HIGHSMITH FROM ST. JUDE HOUSE; CPCF BOARD MEMBER CYNDI WALSH; CPCF CHAIRMAN CHRISANNE CHRIST; FIONA MCCARROLL AND JULIE WENDORF FROM THE CROWN POINT COMMUNITY LIBRARY.

1. CROWN POINT COMMUNITY LIBRARY
2. DUNES DOG TRAINING CLUB, INC. - PETS N VETS
3. MOMMY'S HAVEN
4. ST. JUDE HOUSE, INC.



Habitat for Humanity Women's Build:
Geisen staff members volunteered for a Habitat for Humanity Women's Build.



4th of July Parade:
Families who have lost a Veteran participate in the Geisen Veterans Memorial Float for the 4th of July Parade.

www.geisenfuneralhome.com

DONORS

AUGUST 1, 2021 - OCTOBER 31, 2021

A

Mary Ann Abraham
Jerry & Trish Allee
Lynn Almaguer
AmazonSmile Foundation
Joseph & Lori Amodeo
Melissa Anderson
Thomas & Kathryn Anderson
Dave & Gail Andre

B

Irene Bairaktaris
Aileen Balazs
Kathy Balazs-Williams
Matt & Sandy Bapple
John & Ann Barney,
Barney Family Foundation
Mark & Lindsay Bates
David & Jill Beckham
Kelly Bermes
Suzanne Borto
Estate of Gemma Brandt
Gary & Indira Brigham

C

Vasko & Michele Cacovski
Juliana Caffarini
Dan & Sharol Cain
Lisa Carpenter
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Mark & Chrisanne Christ
Ryan & Linda Collier
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D

Susan Daily
Michael Daugherty &
Donna Sapone Daugherty
Dean & Barbara White Family Foundation Inc.,
Bill Hanna
Suzanne Demmond
Mike & Karen Dexter
Eric & Robin Dillon
Kathleen A. Dowling
Michelle Duffy

E

Scott & Lenore Enloe

F

Bill Fairchild
Federated Hermes, Jane Lambesis
Merlin Foresman
Forest Ridge Academy
Shirley Forney-Bates
Scott & Maureena Foster
Ronald & Marian Fricke

G

Vidyadhar & Suhasini Gandra
Larry & Kim Geisen, Geisen Funeral,
Cremation & Reception Centre
Gino's Prime & Surf
Gregory & Diane Gordon
Joanne Kosac Gruber

H

Cindy Hall
Crystal Harrigan-Barry
Steve & Carol Highsmith
Benjamin Ballou, Hodges and Davis, P.C.
Thomas K. Hoffman,
Hoffman Charitable Foundation
Anna Holem
Chuck & Darlene Hopp
Arliss Hove
Dave & Deb Huber
James Hutton

I

Innovative Energy, Inc.,
Jonathon & Whitney Hagarbome

J

John W. Anderson Foundation,
William Vinovich
Dean & Sara Jones

K

Judith Kaleta
Janet Katich
Brett Keeler
Mary Kelliher
Jack & Diane Kemp
Dawn Kepshire
William & Karen Kuhn

L

Lake Court House Foundation
James & Esther Lambert
Mary Jo Lane
Troy & Gail Larson
Judith Lazar
Steve & Kathy Lessner Family
George & Sharon Letz
Crystal Ligda
Robert & Peggy Ligda
Roger & Mariellen Liggett
Corey & Charlotte Liss
Tom & Kathy Liss

M

Joshua & Lauren Mauk
Charles & Fiona McCarroll
Darryl & Pat Miller
Millwrights Local Union 1076
Dawson & Brenda Morgan

N

Allan & Sally Nalbor
Joe & Jane Nerney
The Nickla Group, LLC,
Alexander Nickla
Robert & Mary Ellen Nilles
Lew & Sandra Noe

O

Richard & Bette Oesterle

P

Roger & Donna Pace
Pete & Sons Auto Repair, Inc.,
Zack Breuckman
Chip & Karin Pettit
Jennifer Prybys

R

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Margaret Ricci
Mark & Sue Riester
Riverstone Financial Group, LLC
Teresa Roman
Daniel & Carol Root
Jane Rouge Martin

S

Jennifer Sainato
Joseph & Carol Sanders
Helen Sauerman
Schepel Buick-GMC,
Thomas & Barbara Van Prooyen
Alvin & Kathryn Schmidt
Robert & Karen Schrum
Paul Schultz
Mark & Marisa Schweitzer
Rick & Jeri Schweitzer
Tim & Peggy Sendak
David & Mary Ann Shaver
Timothy & Meredith Shuckford
Siam Marina of Indiana, Ltd.
Ronald & Deb Simko
Laura Small
Mark & Deborah Snedden
Tammie Sopczak
Mary Steele
Sandra Stevens
R. Steven Sutton

T

David & Lori Taylor
Suzanne Teesdale
Brett Thompson
Nancy Tilka
Mary Tracy-MacAulay
Tri-Creek Education Foundation, Inc.
Gloria Tuohy

V

Valente Family
John & Barbara VanRamshorst

W

Jeremy Michael Walker
Melissa Walley
Timothy & Cyndi Walsh,
Walsh Advisors Inc.
Ronda Waters
Mark & Julie Wendorf
Winfield Community Foundation, Inc.
Suzann Wright

Z

Todd & Julie Zasada
Ziese & Sons Excavating, Inc.



FROM LEFT TO RIGHT: MIKE DEXTER, CROWN POINT COMMUNITY FOUNDATION BOARD MEMBER; BOB GROSS, CEDAR LAKE ENHANCEMENT ASSOCIATION PRESIDENT; MARILYN KAPER, CROWN POINT COMMUNITY FOUNDATION BOARD MEMBER; MARY NIELSEN, CROWN POINT COMMUNITY FOUNDATION PRESIDENT.

With your help, Cedar Lake is working to protect its wetland ecosystem.

A \$25,000 proactive grant from the Crown Point Community Foundation was awarded to the Cedar Lake Enhancement Association. The association was created to improve the wetland habitat, lake-bottom substrate water quality, and overall ecosystem of Cedar Lake. The overall goals of the project include restoring littoral currents and nutrient cycling, increasing spatial coverage of viable in-lake habitat, eradicating or controlling non-native species, re-establishing fish passage/recolonization, and increasing Cedar Lake's biodiversity.

The project is designed to address water clarity through mechanical dredging and alum treatment, which will in turn improve the ecosystem of the lake. Multiple studies show that removing and safely disposing of phosphorus-laden sediments will be an ideal restorative measure. As a result, this will improve the lake's native plant life and fisheries. The grant from the CPCF will help to fund these efforts.

"Cedar Lake Enhancement Association is very grateful for the \$25,000 donation from the Crown Point Community Foundation for the upcoming dredge project," said Bob Gross, President of the Cedar Lake Enhancement Association. "This has really aided in getting the momentum rolling for raising funds to increase the scope of the project as it begins next summer."

For more information, please visit www.cleaindiana.org.





HELP US LEAD, ENGAGE
AND ENRICH OUR COMMUNITY

View

Outdoor Advertising

WHY WE GIVE: At View Outdoor, our goal is to follow the path our founder, Mr. Dean White, paved decades ago by giving back to Northwest Indiana. We have always and will continue to work with the municipalities and service organizations that build the great foundation of this community.

We are a local company that prides itself on supporting these local communities where we, our employees and their families live. By use of outdoor advertising, we are pleased to help our local businesses and organizations bring new opportunities to this ever-growing community we call home.

Crown Point Community Foundation:

View Outdoor Advertising donated billboard space for the Crown Point Community Foundation's 11th Annual Volunteer Fair.



HONORARIUMS

AUGUST 1, 2021 - OCTOBER 31, 2021

Margot Clark
Bonnie Meyer

Cornel & Karen Raab
Kent Kolodziej & Debbie VanSlyke

Crown Point Community Foundation's 30th Anniversary
Greg & Nancy Forsythe

Robert R. VanSlyke's Birthday
Jeanne VanSlyke-Huddleston

SCHOLARSHIP APPLICATIONS OPEN JANUARY 2022

Scholarship Applications Open January 7, 2022 for Graduating High School Students, College Students and Adult Learners.

Apply online beginning January 7, 2022 by following the link on our website, www.theccpf.org. Deadline for applications will be Friday, February 18, 2022.



5

Five Questions for John Barney

MEMBER OF THE BOARD OF DIRECTORS
EXECUTIVE COMMITTEE AND
INVESTMENT COMMITTEE

John Barney was born in South Bend, Indiana and raised in Indianapolis. He married Ann Pytel in 1967, and they moved to Crown Point in 1976. He began his long career in the restaurant business in 1967, owning and operating 12 Burger Chef restaurants and 19 Rax Restaurants. His family currently owns and operates 12 Wendy's restaurants throughout Northwest Indiana.

John has been active with the Crown Point YMCA, St. Anthony's Hospital, Indiana University Northwest, United Methodist Church, Lake Area United Way, and many other local organizations. He joined the Board of the Crown Point Community Foundation about a year after its founding. "I personally think this is one of the greatest charities that I have been involved with," he said. "It is and will become even more important for its contributions to the quality of life in its service areas."

John and Ann have two daughters, Kathleen and Julie, and four grandchildren.

1. What three character traits would your friends use to describe you?

I would like to believe that they would say that I am a very hard worker. That I strive to be very fair in my dealings with them. That I am very proud of my wife and family.

2. What do you like to do for fun?

I have always enjoyed my work. So I have been very fortunate to have fun when working. I also like to play golf and enjoy water sports.

3. What do you think about when you're alone in your car?

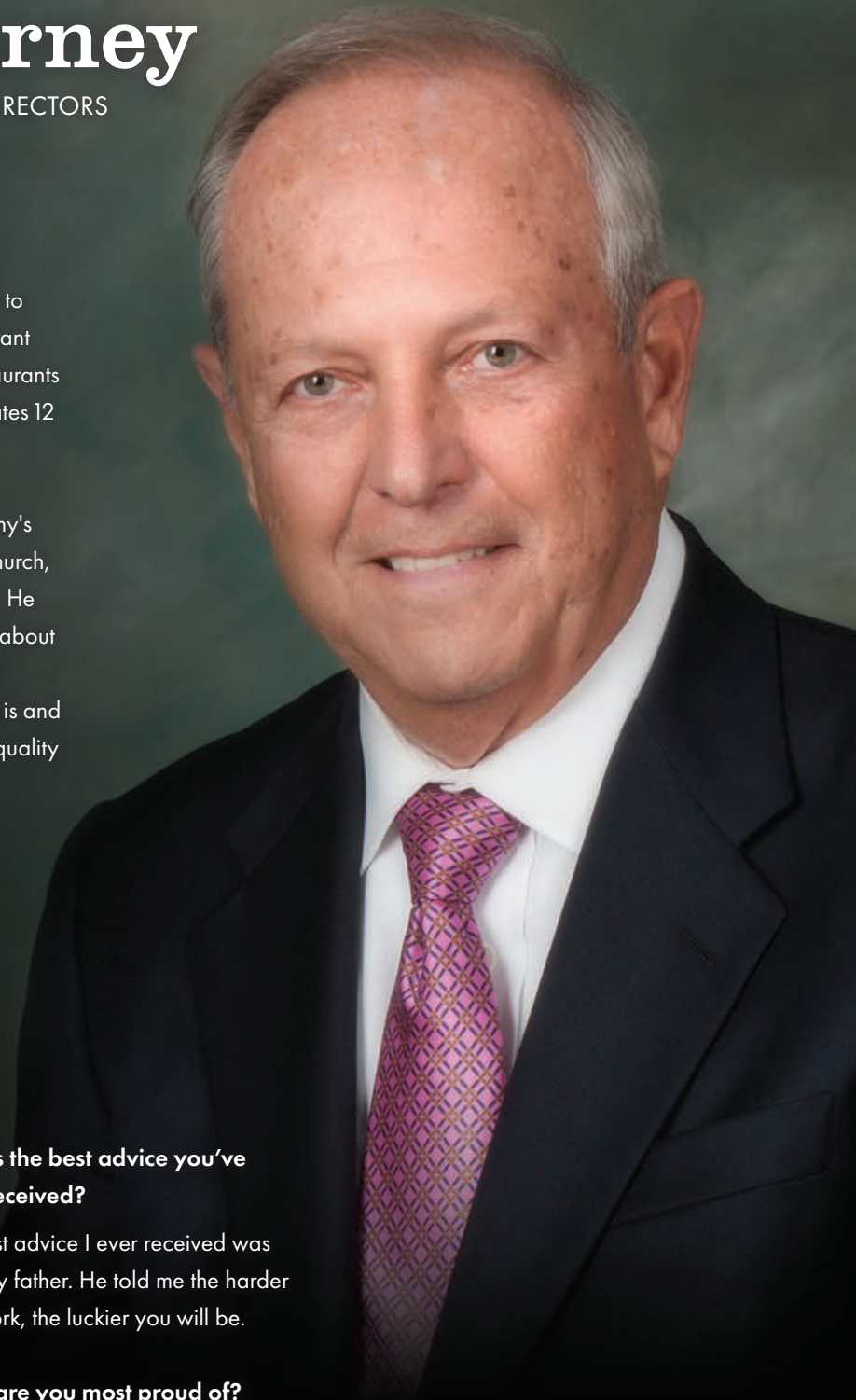
When I travel I usually listen to the news channel. After I have heard the latest news events I turn the radio off and think of items I want to accomplish in the near term.

4. What's the best advice you've ever received?

The best advice I ever received was from my father. He told me the harder you work, the luckier you will be.

5. What are you most proud of?

I am certainly proud of my business career but I am by far the most proud of our family. It has brought great pleasure watching them grow into outstanding leaders.



BARNEY
ENTERPRISES



CROWN POINT
**community
foundation™**

PO Box 522
Crown Point, IN 46308

CREATING A BETTER FUTURE
IN SOUTH LAKE COUNTY

TOGETHER WE BUILD A BETTER TOMORROW

The Crown Point Community Foundation is a public charity. Small donations are just as important as large donations to make sure that we serve the public's best interests.

OUR SUPPORT FOR THE COMMUNITY DOES NOT COME FROM JUST ONE PERSON, ONE FAMILY, OR ONE COMPANY BUT A STEADY STREAM OF CONTRIBUTIONS FROM A BROAD CROSS-SECTION OF THE GENERAL PUBLIC.

If you have a cause you care about in the community, we have a fund to support your interest. It's easy to make a donation.

Mail your check today in the enclosed envelope provided or simply donate online at: theccpf.org/donate.html.

We invite you to be a part of your public Foundation so that together we can do more good things in our community!

Upcoming Crown Point Community Foundation Events:

Holiday Get Together | Wednesday, December 15, 2021 | Old Courthouse, Maki Ballroom from 5:00 - 7:00PM

Scholarship Applications for Graduating High School Students, College Students and Adult Learners Open | Friday, January 7, 2022

Volunteer Fair | Saturday, March 5, 2022



HELP US LEAD, ENGAGE AND ENRICH OUR COMMUNITY

Community Partners are local companies or individuals who join forces with the Crown Point Community Foundation to promote and expand philanthropy, address community issues, and develop nonprofit excellence.

